

Message Text

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ACTION INR-07

INFO OCT-01 EA-10 ISO-00 OC-05 CCO-00 OES-05 EB-07 CIAE-00

OTPE-00 FCC-02 NSAE-00 RSC-01 BIB-01 ACDA-10 DODE-00

PM-03 L-02 NASA-02 NSC-05 USIA-15 /076 W

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R 290813Z JAN 75

FM AMEMBASSY KUALA LUMPUR

TO SECSTATE WASHDC 8926

UNCLAS KUALA LUMPUR 0539

E.O. 11652: N/A

TAGS: PINR MY

SUBJECT: FOREIGN SMALL EARTH-STATION TECHNOLOGY
ASSESSMENT

REF: STATE 282811

1. TELECOMMUNICATIONS DEPARTMENT, MINISTRY COMMUNICATIONS,
KUALA LUMPUR RESPONSIBLE GOVERNMENT AGENCY FOR
INSTALLATION, OPERATION, MAINTENANCE ALL TELECOMS
FACILITIES MALAYSIA.

2. TELECOMS DEPT. CALLED FOR TENDER TWO TURN-KEY
SATELLITE COMMUNICATIONS EARTH STATIONS, TARGET
DATE OPERATION END 1975. BID INFORMATION TRANSMITTED
USDOC WASHDC KUALA LUMPUR 2576 JUNE 4, 1974.

3. GENERAL TELEPHONE AND ELECTRONICS (GTE) BID
FOR PROJECT, WAS SHORT LISTED WITH TWO JAPANESE
FIRMS, ONE OF WHICH NIPPON ELECTRIC CO. EMBASSY
WORKED CLOSELY WITH GTE REP AND STRONGLY SUPPORTED
GTE BOTH WITH MINISTRY COMMUNICATIONS AND TREASURY,
WHICH VERY INFLUENTIAL FINAL DECISION BECAUSE
MUST APPROVE FINANCING.

4. GTE REP TOLD EMBASSY LATE DECEMBER GOM LEANING
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HEAVILY TOWARD JAPANESE COMPANY BECAUSE PROJECT

COULD BE FINANCED UNDER THIRD JAPANESE YEN CREDIT FOR MALAYSIA. TERMS OF CREDIT 5.5 PER CENT INTEREST, SEVEN YEAR GRACE PERIOD, THIRTEEN YEARS REPAYMENT PERIOD. EXIM FINANCING, WHICH PROPOSED TO GOM, NO MATCH FOR JAPANESE CREDIT TERMS.

5. JANUARY 24, 1975 MALAYSIAN GOVERNMENT AWARDED US\$3.3 MILLION CONTRACT TO NIPPON ELECTRIC CO. FOR TWO EARTH SATELLITE STATIONS, ONE FOR PENINSULAR MALAYSIA, OTHER SABAH ON SARAWAK, TO BE INSTALLED JUNE 1975.

6. DIRECTOR PLANNING, TELECOMS DEPT., MINISTRY COMMUNICATIONS INFORMS EMBASSY NO ADDITIONAL SMALL EARTH STATIONS REQUIRED PERIOD 1975-85.
UNDERHILL

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Disposition History: n/a
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